



2009

SEA Keynote Presentation

**Steven Fournier
President & CEO**

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50 Years of Aerospace Excellence

- Design and Manufacture Hydraulic and Pneumatic Valves
- Founded in 1954
- AS-9100 Certified
- FAA Repair Station
- 25 Employees





50 Years of Aerospace Excellence

Gar-Kenyon produces products for a wide variety of aircraft.

- Business Jets
- Regional Jets
- Fighters
- Helicopters
- Transports
- Turbo Props
- Single Engine Piston





50 Years of Aerospace Excellence

Well Known in Aerospace Industry

Gar-Kenyon supplies products to many of the major aircraft and aircraft systems manufacturers.





50 Years of Aerospace Excellence

Gar-Kenyon's SEA Journey

- Started with SEA Strategic Planning Workshop in November of 2007
- One objective was to improve customer on time delivery
- Root cause of late deliveries was lack of timely availability of machined details from our CNC machining department
- 2008 goal was to increase part velocity by 100%





50 Years of Aerospace Excellence

BASE YEAR METRICS

- 2007 AVERAGE WEEKLY PART VELOCITY WAS 312 PCS
- ON TIME DELIVERY WAS APPROXIMATELY 50% AT THE TIME WE HELD THE SPW





50 Years of Aerospace Excellence

TWO KAIZENS – BIG RESULTS



Schedule Board



Material Crib





50 Years of Aerospace Excellence

.....AND SUBSEQUENT BENEFITS

- ✈ **2008 AVERAGE PART VELOCITY INCREASED BY 99%**
- ✈ **ON TIME DELIVERY INCREASED BY 30% AND CONTINUES TO RISE**
- ✈ **REDUCED OUR SPENDING ON PURCHASES OF OUTSIDE MACHINED PARTS BY OVER \$200K IN 2009**





Thank You

Gar-Kenyon Technologies

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